

SUZANNE BERGMEISTER

1018 Old Cannons Lane

Louisville, KY 40207

Home: (502) 895-0129

Cell: (502) 396-3519

S0berg02@louisville.edu

sbergmeister@sunflowerbusinessventures.com

EXPERIENCE

UNIVERSITY OF LOUISVILLE

Louisville, KY

Entrepreneur-in-residence

July 2005 – present

- Teach graduate-level courses in Entrepreneurial, Professional and Full-Time MBA programs
- Teach in the Global MBA program - international students come to Louisville for 12 weeks over two summers to earn a UofL MBA
- Teach in the Entrepreneurship Minor program for undergraduate students
- Mentor and advise students and business plan competition teams
- Faculty Advisor for the Cardinal Venture Club, a Registered Student Organization

SUNFLOWER BUSINESS VENTURES, Inc

Louisville, KY

Founder

March 2004 – present

- Entrepreneurial small business consulting company with three focus areas: business consulting and interim management; education and training; and angel investment activities
- Clients include: Allylix, BlueLine Steel, Charah, Chrysalis Ventures, Cross & Flag Productions, HOOPS, KY Humane Society, Louisville Clean Energy, MetaCyte Business Lab, Partum Group, PGXL, RhinoCyte, Sasudo, Straight2yourdoor.com, UltraTrace Detection, Venture Club of Louisville, Vogt Engineering Co.
- Manage Sunflower Seed Funds I & II – investment funds for Not-Yet-Accredited and Accredited investors

METACYTE BUSINESS LAB

Louisville, KY

Director of Business Strategy

April 2004 – June 2007

- Created commercialization strategies for MetaCyte's portfolio companies; formed several start-up healthcare companies; acted as interim management until funding was acquired
- Raised over \$2 million in funding for MetaCyte start-up companies

CHRYSALIS VENTURES, LLC

Louisville, KY

Investment Associate

July 2002 – June 2004

- Closed seven investments: four new portfolio companies and three follow-on investments
- Responsible for evaluating over 600 investment opportunities for \$143 million Chrysalis Ventures II SBIC Fund; focused on Healthcare Services and Education & Training vertical industries
- Conducted detailed financial, business, legal and management due diligence on prospective investments – initial evaluation, in-depth market and industry analysis, competition, customers/pipeline, financial modeling, reference checks
- Chaired Presenter Selection Committee, Great Midwest Venture Capital Conference, October 2003

BLUE CHIP VENTURE COMPANY

Cincinnati, OH

Investment Associate

August 2000 – July 2002

- Led investment research and decision-making for technology investments
- Assisted in working with active portfolio companies (total of 51) – acquisition target identification and due diligence, financial modeling, valuation, syndicate/follow-on financing

FORT WASHINGTON INVESTMENT ADVISORS

Cincinnati, OH

Associate (Private Equity)

June 1998 – August 2000

- Managed the formation of Fort Washington's \$240 million Private Equity Investors Fund-of-Funds
- Designed and launched first corporate model to track and analyze private equity cash flows for determining 15-year track record of parent company's historical private equity investments

DEPARTMENT OF THE AIR FORCE

UNITED STATES AIR FORCE RESERVES (Current Rank: Colonel)

AF Academy Admissions Advisory Panel, National Training Director 2009-present
Commander - Kentucky Air Force Admissions Liaison Officer Force 2006-2010
Instructor - USAF Test Pilot School, Edwards AFB, CA 1997 – 2003
Project Manager - Special Operations Combined Test Force, Edwards AFB, CA 1990 – 1997

HEADQUARTERS, AIR FORCE TEST AND EVALUATION

Pentagon, Washington DC

Resource Manager (Civilian)

1995 – 1996

- Responsible for defending \$90 million in Test and Evaluation program funds throughout Congressional Budget Hearing cycle; secured \$26 million in future spending allocations in fiscal years 1998 through 2001

ELECTRONIC WARFARE DIRECTORATE, FLIGHT TEST CENTER

Edwards AFB, CA

Project Manager/Engineering Branch Manager (Civilian)

1989 – 1995

UNITED STATES AIR FORCE (Active Duty)

Edwards AFB, CA

Lead Avionics Flight Test Engineer- B-2 Bomber (Lieutenant; Captain)

1985-1989

EDUCATION

CORNELL UNIVERSITY, Johnson Graduate School of Management, Ithaca, NY

Master of Business Administration, Concentration in Finance, May 1998

CALIFORNIA STATE UNIVERSITY, Fresno, CA

Master of Science, Electrical Engineering, May 1990

RUTGERS UNIVERSITY, College of Engineering, New Brunswick, NJ

Bachelor of Science, Electrical Engineering, May 1984

AWARDS/RECOGNITION

- Distinguished Graduate – US Air Force Officers Training School (1984)
- Edwards Air Force Base Reservist of the Year (1993)
- Edwards Flight Test Center Representative to Pentagon (1996)
- Kentucky Air Force Admissions Liaison Officer of the Year (2005)
- Bingham Fellows (2007); Leadership Louisville (2005); Focus Louisville (2003)
- Honored as one of Louisville's 100 Wise Women (2007, 2008, 2009, 2010, 2011)

PROFESSIONAL ORGANIZATIONS

- Director, Louisville Venture Club (since 2006); President (since January 2012)
- Director, Community Foundation of Louisville (since 2011), Executive Committee
- Founding Member of NEW – the Network of Entrepreneurial Women (2011)
- Director, Algood Food, Inc (since 2010)
- Director, Adaptive Technologies, LLC (since 2008)
- Former Chair, Vogt Invention and Innovation Awards Committee
- Former Mentor, Y-NOW Children of Prisoners Program

INTERESTS/HOBBIES

- Reading, running (three marathons), outdoor sports (snow skiing, water skiing, white-water rafting, rock climbing), watching movies, crocheting, watching NFL and NHL games
- Volunteer speaker at grade schools, high schools, and business/community groups